

# **DRESSER-RAND**

Chesapeake Office  
1101 Cavalier Blvd  
Chesapeake, VA 23320  
75-494-3800 Phone  
757-494-9450 Fax

**GSA Contract Solicitation Number:**

**6 FEC-E6-030292-B-13**

**Dresser-Rand's Contract Number:**

**GS-21F-0186W**

**Website: [www.dresser-rand.com](http://www.dresser-rand.com)**

**Franky Lane – Government Contract Administration**

**[Flane@Dresser-Rand.com](mailto:Flane@Dresser-Rand.com)**

**Telephone: 1 (757) 494-3837**

**Jerry Michael – Manager Client Support**

**[Gmichael@Dresser-Rand.com](mailto:Gmichael@Dresser-Rand.com)**

**Telephone: 1 (757) 494-3829**

## **SERVICE LOCATIONS**

**Dresser-Rand Service Center**  
**DUNS # 034486910**  
**1101 Cavalier Blvd.**  
**Chesapeake, VA 23323-1505**  
**(757) 494-3800**  
**(757) 487-9450(FAX)**

**Dresser-Rand Service Center**  
**DUNS # 154749951**  
**1675 Brandywine Ave. Suite F**  
**Chula Vista, CA 91911-6064**  
**(619) 656-4740**  
**(619) 656-4819 (FAX)**

**Dresser-Rand Service Center**  
**DUNS # 809992899**  
**482 A Stewart Stewart St.**  
**Atlantic Beach, FL 32233-1932**  
**(904) 249-0160**  
**(904) 249-0909 (FAX)**

## **Company Overview**

Dresser-Rand employs over 6,400 employees world-wide. 3 of the 13 Repair Services are strategically located in the U.S and dedicated to supporting Department of Defense and Department of Energy customers. With a team of over 120 specialists (Product Development, Quality Assurance, Client Services, Mechanical Engineers, Field Service Engineers, Field Service Technicians), we have a proven record in equipment overhaul, repair, maintenance, upgrades and assessments. Our support capability is fast and dependable.

Dresser-Rand supplied 75% of the air compressors on currently active ships. We've been a major supplier of naval auxiliary steam turbines (under our Terry, Worthington, Turbodyne , and Dresser-Rand trade names) since World War 1. And we'll be supplying the main propulsion steam turbines for the Navy's new aircraft carriers. Dresser-Rand also serves as the Original Equipment Manufacturer's representative for product repair services for six (6) different companies.

Dresser-Rand's Technical Field Support includes:

- Installation and start-up to ensure complete compliance with customer warranty along with maximum machine life and efficiency.
- Years of experience with thousands of overhauls provide the security of knowing the equipment is properly maintained.
- Technical Advisory provides various programs and diagnostic abilities through the life of the equipment to maintain machine optimization.
- Failure Analysis allows us to get to the root of a problem and fix it right – the first time.
- The Dresser-Rand Technical Field Support Team utilizes a vast information network which includes our factories in Olean (Turbo), Wellsville (Steam), and Painted Post (Reciprocating), New York that offer:
  - Original Designs
  - Historical Data
  - Research and Development Teams
  - Equipment Design Engineers
  - Aerodynamic Performance Engineers
  - Application Engineers

## **SINS**

- 812-002 Dockside Maintenance and Repair Services – Service include, but are not limited to, the performance of full inspection, removal and installation, testing, repair, and maintenance services for Original Equipment Manufacturer's and OEM-represented equipment.
- 003-100 Ancillary Supplies and Services – Supplies include, but are not limited to parts, components, and refurbished equipment.

## **PUBLISHED SERVICE RATES**

### **GSA PRICE LIST**

**As of 7/6/2010**

<b>LABOR CATEGORY SIN</b>	<b>DESCRIPTION OF SERVICES</b>	<b>UNIT OF ISSUE</b>	<b>PRICE</b>	<b>NOTE</b>
812 002	Labor, Repair Service Technician, Domestic Rate	Hour	\$124.00	1
812 002	Labor, Repair Service Technician, International Rate	Hour	\$144.00	1
812 002	Labor, Navy Field Service Engineer, Domestic Rate	Hour	\$179.00	1
003 100	Equipment, Deballast Air Compressor – Air End Repaired P/N 885-511-043R	Each	\$98,500.00	1

**Note:**

1. Individual Task Orders of \$400,000 or more will be discounted by 1% of the order value.

## **Terms and Conditions**

**DUNS #:** 034486910

**Contract Number:** GS21F0186W, effective date July 7, 2010

**Service Awarded for:** Special Item Numbers awarded are 812-002 Dockside Facilities Maintenance and 003-100 Ancillary Supplies and Services.

**Minimum Order Amount:** \$100.00

**Maximum Order Amount:** \$1,000,000.00

**PPD:** Net 30 Days

**FOB Terms:** Destination

**Delivery:** 30 Days ARO (CONUS and OCONUS)

**Emergency Delivery:** TBD Contact Franky Lane, Manager Government Contract Administration

Phone: (757) 494-3837

Fax: (757) 487-9450

Email: [flane@Dresser-Rand.com](mailto:flane@Dresser-Rand.com)

**Payment Address:** 1101 Cavalier Blvd., Chesapeake, VA 23323

**Or**

**EFT:** CITIBANK FSB, ABA Routing # 021000089, Checking, Lock Box # 6149

**Remit:** Dresser-Rand Company, PO Box 7247-6149, Philadelphia, PA 19170-6149

**Warranty:** Standard

**Most Favored Customer:** "Prime Contractors and Government", the services offered are achieved under standard commercial terms and conditions and is sold to the Federal Government for this particular contract.

**Government Discount:** 4% off 2010 Published Labor Rates through 2010  
1% discount for Orders > \$400,000

**Base Contract Performance Period:** July 7, 2010 through July 8, 2015

**Prices to GSA:** Inclusive of the GSA Industrial Funding Fee

**Government Purchase Cards:** Accepted at or below the micro-purchase threshold

**Contract Administered by:**

GSA/FSS CONT MGMT DIV (5fq)

230 s Dearborn St.

Chicago, IL 60604

312.353.5473

**Contracting Officer:** Lou Meredith

**Administrative Contracting Officer:** Grace Alvarez

**CCR and ORCA Registration:** Yes